



## Who We Are

The California Health Information Partnership & Services Organization (CalHIPSO) was formed through a partnership among three of California’s largest health care provider organizations – The California Medical Association (CMA), the California Primary Care Association (CPCA), and the California Association of Public Hospitals and Health Systems (CAPH). CalHIPSO’s primary objective is to enable safety net providers, including small and solo practice physicians and community clinics, to use health information technology to improve their practices and participate in payment reform. CalHIPSO was the largest of the 62 federally-designated Regional Extension Centers (RECs), which were created through the 2009 Stimulus Act to provide technical assistance to help providers implement EHRs and to achieve Meaningful Use of those systems. The REC program ended December 2015.

## Our Accomplishments

As the largest REC in the country, CalHIPSO helped more than 8,500 physicians to adopt an EHR, and more than 6,300 to achieve Stage 1 of Meaningful Use. In both areas, CalHIPSO exceeded its original goal set through the REC program. *CalHIPSO REC affiliated providers received almost \$200 million in EHR incentive payments.*

### First among the Top 5 Federally-Designated RECs

*Listed by Number of Providers Who Have Achieved Meaningful Use*

| REC Name                            | Providers |
|-------------------------------------|-----------|
| CalHIPSO <sup>1</sup>               | 6,302     |
| Ohio Health Information Partnership | 6,027     |
| New Jersey HIT Extension Center     | 4,987     |
| New York eHealth Collaborative      | 4,287     |
| New York City REACH                 | 4,207     |

In June 2015, CalHIPSO received a \$15 million contract from the California Department of Health Care Services for the California Technical Assistance Program (CTAP). This program focuses on providers whose practices are at least 30 percent Medi-Cal patients. To date, CalHIPSO has helped over 5,000 CTAP eligible professionals (EPs). Since the program’s inception, more than 450 organizations (health centers, private practices, and ambulatory outpatient clinics) have earned almost 60 million dollars in EHR Incentive Program incentives.

*Through the CTAP and REC programs thus far, CalHIPSO has provided technical assistance to over 13,000 eligible professionals, spanning more than 1,400 organizations statewide, earning more than \$250 million!*

## Local Extension Centers (LECs)

From the beginning, CalHIPSO’s model has focused on developing local infrastructure through Local Extension Centers (LECs). The LECs provide hands-on, day-to-day support and technical assistance to CalHIPSO’s affiliated providers across the state. These partnerships allow CalHIPSO to service extensive and diverse geographic regions, centralize administration, and provide comprehensive resources at the local level. Across the federal and state-level programs, CalHIPSO’s network of LECs has included two designated Medicare Quality Improvement

<sup>1</sup> CalHIPSO received two federal REC awards – one for Northern California and one for Southern California. The number in this chart reflects the total of both awards. Numbers published by the Office of the National Coordinator for Health IT will often reflect the two awards separately.

Organizations (Health Services Advisory Group and Lumetra), county medical societies and their affiliates (Inland Empire EHR Resource Center and the San Diego County Medical Association Foundation), clinic consortia, and Health Information Technology experts (eRecords, Inc. and Vigilance Health).

| Local Extension Center   | Region                                     | Program   |
|--|--|-----------|
| California Planned Parenthood Education Fund                                     | Statewide                                  | REC       |
| California Rural Indian Health Board (CRIHB)                                     | Tribal Lands                               | CTAP      |
| Central Valley Collaborative (CVC)   | Central Valley                             | CTAP, REC |
| Community Health Center Network (CHCN)   | Alameda/Contra Costa                       | CTAP, REC |
| eRecords, Inc.   | Southern Cal.                              | CTAP      |
| Health Quality Partners (formerly Community Clinics Health Network) (HQP)        | San Diego                                  | CTAP, REC |
| Health Services Advisory Group (HSAG)  | Rural Areas                                | REC       |
| Inland Empire EHR Resource Center  | Inland Empire                              | REC       |
| Lumetra Healthcare Solutions   | Bay Area, Northern CA                      | CTAP, REC |
| Redwood Community Health Network   | Marin, Napa, Sonoma, and Yolo Counties     | CTAP, REC |
| Safety Net Institute   | Statewide                                  | REC       |
| San Diego County Medical Society Foundation (also known as Champions for Health) | San Diego                                  | CTAP, REC |
| Vigilance Health   | Central Coast, Central Valley, Northern CA | CTAP, REC |

### Strategic Partnerships

CalHIPSO has also developed strategic partnerships with Health IT-related entities throughout California. Our key partners include:

#### Health Plans

CalHIPSO's work has been supported through direct grants and technical assistance from health plans, especially Medi-Cal managed care plans that have helped CalHIPSO to reach their contracted providers for assistance. Two health plans - Health Net and United - are currently represented on the CalHIPSO Board of Directors.

#### Health Information Exchanges (HIEs)

California's HIE infrastructure has been developing alongside the adoption of EHRs, in many cases with the same individuals involved. Helping providers connect to HIEs and exchange data has long been part of CalHIPSO's mission. Additionally, CalHIPSO's Executive Director is a board member of the California Association of Health Information Exchanges (CAHIE).

#### Medical Groups and IPAs

Medical groups, IPAs, clinic consortia, and other similar provider organizations are natural allies in CalHIPSO's work to support safety net providers. CalHIPSO works with many provider networks to bring targeted technical assistance to their contracted providers, and to support their efforts to develop new models of care.

### CalHIPSO's Vision for the Future

CalHIPSO believes that EHRs are a means to a much greater goal: delivery system reform. In the weeks and months ahead, CalHIPSO will collaborate with nationally-recognized provider payment reform experts to build systems that will allow safety net providers to seize the opportunities available under health care reform and better serve their communities.